



CASE STUDY

This customer is a substantial liquification service tolling provider on the US Gulf Coast. They have developed both re-gasification and liquification facilities to service the international markets. Their tolling clients include some of the major international LNG trading participants in the industry. As they continue to expand capacity, their marketing division will become a tolling capacity holder and participant in the international LNG market.

Problem Definition

The customer was preparing to begin operations of its tolling service at its Gulf Coast natural gas liquefaction facility. They realized they would need a system to (1) purchase and schedule replacement natural gas when processing NGLs out of the gas stream prior to liquefaction (2) account for the sale of NGLs (3) track and manage their electric power consumption and (4) account for all associated cost of a LNG lifting. This system would have to be a true multi-commodity, multi-unit of measure and multi-currency solution. The customer wanted a system with a common technology that would not require consistent engagement of a vendor's consultants for a proprietary code language. For these reasons they urgently needed to find an independent local vendor that could provide a proven and stable product with reliable long-term customer support. A vendor that can quickly respond to customer needs and adapt the product to meet ever-changing market dynamics.

Why Entrade

- Enuit demonstrated to the customer that ENTRADE® could manage power, natural gas, NGLs and LNG in one system of record, with one consistent technology widely recognized in the CTRM space.
- Because ENTRADE® is the single system of record for all the customer's commodities, the risk group can better manage the associated commodity risk and accounting can roll up all costs associated with specific lifting while reporting the correct P&L.

Client Experience

Enuit provides the customer with unique tools like our market curve builder, instant deal decomposition, an embedded Pivot Table report with dozens of canned reports out-of-the-box – like P&L Attribute reports, counterparty credit exposure reports, etc.

Enuit's experienced business and technical resources implemented and helped train the client team to ensure a successful project.

All in one

Every commodity, every feature, and every user in one place. There's no Third Party or Legacy System to integrate. We call it One Platform